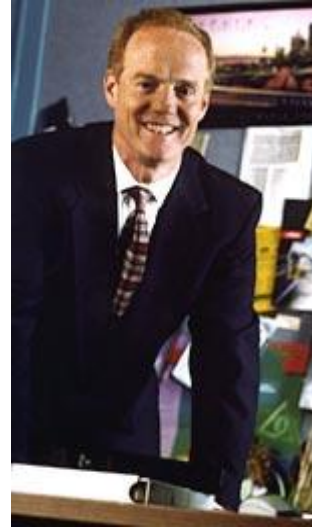


GEORGE W. DUNNE

Principal

gdunne@magnetic-north.net

George contributes to our clients' success with his consulting, mentoring and training experience in organizational or individual performance improvement, performance metrics, and team building. In addition to his foray into professional baseball and collegiate-level coaching, George has recorded numerous achievements in consulting, sales and training roles. Before founding Magnetic North Consulting in 2000, he was the Chief Learning Officer at Starwood Hotels and at Unisys; and a Training Director at Arthur Andersen/Accenture.



George received a bachelor's degree in accounting from Elmhurst College in Elmhurst, Illinois, and a master's degree (M.A.) in Educational Psychology, from Northwestern University, Evanston, Illinois. He is a Certified Quality Auditor (CQA) and a Manager of Quality/Organizational Excellence CMQ/OE through the American Society for Quality; a Certified Management Accountant (CMA) through the Institute of Management Accountants, and a Registered Organization Development Consultant (RODC) through the Organization Development Institute. He is a member of the Executive Education Advisory Board for the Wharton School. George completed his Project Management Professional (PMP) certification, his ITILv3 Foundations Certification and his Scrum Master (Agile Development Framework) certification.

George has performed a variety of projects for Fortune 500 clients and government agencies. His client list includes Johnson and Johnson, McGraw-Hill, Citigroup, Shire Pharmaceuticals, U.S. Postal Service, CIGNA, Kroll Worldwide and Aetna. Whether consulting with organizations to improve upon their operational effectiveness, challenging individual growth, or facilitating leadership programs, George demonstrates his belief that people instinctively want to perform well and that any problem or issue they confront, is an opportunity for individual, organizational and team growth and success.

Major Projects (past 3 years)

Client	CIGNA
Project	Technology Early Career Development Program
Skills Applied	Project Management and Leadership, Change Management, Individual Coaching, Instruction, Program Design
Functions	Information Technology
Duration	February 2011 to November 2011
Highlights	<ul style="list-style-type: none"> • Development of new program to attract more technical talent from universities • 87% Acceptance Rate, compared to 62% last year • 40% diverse class, compared to 33% last year • 13% Decline Rate, compared to 38% last year
Client Reference	Ida Chaplinski (contact information upon request)

Client	Ortho-Clinical Diagnostics (a Johnson and Johnson Company).
Project	Customer Service and Compliance Process and System Integration Project
Skills Applied	Project Management and Leadership, Change Management, Individual Coaching, Financial Management and Analysis, Facilitation
Functions	Customer Technical Services, Quality and Regulatory Compliance, Information Technology
Duration	June 2008 to present. Anticipated end date April 2010
Highlights	<ul style="list-style-type: none"> • Project Lead for International and Cross Functional Team of 25 people • Budget Accountability: \$2MM, current projected under-run of 10% • Chair of Governance Committee (8 directors) and Steering Committee (3 VPs) • First project of its kind for Ortho Clinical Diagnostics
Client Reference	Tim Mohn (contact information upon request)

Client	McGraw-Hill Companies
Project	Plan-Build-Run Organization Design and Integration
Skills Applied	Project Management and Leadership, Change Management, Individual Coaching, Process Development, Facilitation
Functions	Information Technology
Duration	November 2007 to present. Anticipated end date March 2010
Highlights	<ul style="list-style-type: none"> • Program Management and Change Management for Organizational Change and Work Transition • Lead team of 4 project managers for Work Transition • Teambuilding workshops and assessments for newly formed functions • Directly responsible to 4VPs and 1 Senior Director
Client Reference	Pat Savard (contact information upon request) Ron Chiang (contact information upon request)

Client	Ortho-Clinical Diagnostics (a Johnson and Johnson Company).
Project	Various Projects
Skills Applied	Project Management, Strategy Facilitation, Training Delivery, Executive Coaching
Functions	Customer Technical Services
Duration	December 2005 to July 2009
Highlights	<ul style="list-style-type: none"> • Executive Presentations Skills Design and Delivery • Strategy Workshop Design and Facilitation • Project Management for Parts Planning Software Integration Requirements and Selection
Client Reference	Ed Bonefont (contact information upon request)

Client	US Postal Service
Project	Various Projects
Skills Applied	Large Group Facilitation, Teambuilding, Executive Coaching
Functions	Information Technology
Duration	April 2007 to present
Highlights	<ul style="list-style-type: none"> • All Hands Meeting Large Group Learning Simulation • Effective management training • Cultural Assessment and Workshop • Executive Coaching and Assessment for management Team
Client Reference	Jerry Reynolds (contact information upon request)

Client	McGraw Hill Companies
Project	Various Projects
Skills Applied	Project Management, Teambuilding, Executive Coaching
Functions	Information Technology
Duration	February 2005 to present
Highlights	<ul style="list-style-type: none"> • Project Management for the development of a Project Register, Book of Record and Work Intake Process • Management 101 training for supervisors • Various management assimilation and teambuilding workshops
Client Reference	John Montuori (contact information upon request) Ron Chiang (contact information upon request)

Projects prior to 2006 for the following clients available on request:

- Centocor: A Johnson and Johnson Company
- Citigroup
- CIGNA
- Aetna
- Shire Pharmaceuticals